WANAMAKER A WITNESS.

HIS VIEWS ON DEPARTMENT STORES GIVEN TO THE INDUSTRIAL COMMISSION.

THEY ARE A PUBLIC BENEFIT, HE SAYS. BY REDUCING PRICES AND GIVING

BETTER SERVICE. Washington, Dec. 9 .- John Wanamaker to-day testified before the Industrial Commission on the subject of department stores. He said that the department store was beneficial to society. having a substantial economic and moral basis

"It is." he continued, "a natural product evolved from conditions that exist as a result of fixed trade laws. Cheaper capital, better transportation, more rapid communication, make the modern retail store possible, natural and useful; therefore, inevitable. Executive capac ity, combined with the command of capital, finds opportunity in these conditions, which are in harmony with the irresistible determination of the producer to meet the consumer directly and of merchandise to find distribution along the lines of least resistance. Economy in the expenditure of money, time and effort measures department store success. Just in proportion as these ends are reached is it popular, powerful

He contended that the effect of the creation of these stores had been to reduce retail prices. In support of this statement he asserted that on American drygoods generally the retailer's percentage of profits has been reduced one-half in the last twanty years. This was also true on woollen, silk and cotton fabrics. The total percentage of reduction in prices to the consumer sould not be stated, owing to the varying stand ards of qualities and taste and improvements in manufacture, but Mr. Wanamaker believed that the consumer saves the entire reduction in

In some articles definite comparisons of prices were made as follows: Kitchen agate ware is now retailed at less than one-half the prices of 1880. Prices of some wooden ware articles for domestic use have fallen 80 per cent in fifteen years. Many housekeeping articles manufactured of metal, wood and wire have been reduced 50 per cent in twenty years. The causes of these reductions were, he said, various, but prominent among them are the power of the large retailer to buy cheaper and sell for reduced rates of profit. Standard patterns of French china dinner ware and rich cut glassware are now retailed at 25 per cent less than the prices of ten years ago. This reduction was, he thought, to be credited entirely to the influence of the modern retail store. It could also be stated, he said, that the profits of the great retall stores vary from 3 to 6 per cent on the amount of business done.

REDUCTIONS IN PRICES.

Mr. Wanamaker also argued that reduced prices stimulate consumption and increase employment. More labor was required for production, transportation and distribution. The publio service was the sole basic condition of the growth of the retail business. The variety of articles dealt in was such that it was impossible to form combinations and trusts in the retail business. It was much the same as the journalistic and other learned professions.

The only advantage of the large store over the small was to be found in the superiority of its service. It was also true that generally the employe in a large store was better off than the proprietor of a small store. Some of them received \$5,000 a year, and many \$2,000. Speaking of the effect of combination stores

on small shopkeepers, he said it could not be denied that one of the effects of the big store had been to retire from business small retailers, but he contended that, while this was true, the interests of these few persons were not to be compared with the interests of the mass of the people. The wholesale stores and jobbers were also greatly affected by the fact that the large stores deal directly with the manufacturer, but this, on the other hand, was a great benefit to the manufacturer. He classified the present large city store as merely an enlargement of the general crossreads country store, and the the general crossroads country store, and the greatest advantage found in them was that they minated adventurers and speculators from the

"Do not the large retailers often make a point of buying up bankrupt stocks?" he was asked.
"If they do they are children merchants or idious," the witness replied. He went on to say that he had been of this class until ten or twelve years ago, but he had changed his methods in recent years. He had discovered that the people did not want debris, such as bankrupt stocks. The great demand was for new things, and often ods were considered old which had not been the shelves for more than thirty days. He also argued that the properly conducted store was a university, educating the employe not only in writing, spelling, etc., but in morals. Men were often discharged for lying to custom-ers. Summing up, Mr. Wanamaker said that ers. Summing up, Mr. Wanamaker said that there was no basis for the hue and cry against the big stores, and that the only basis for such criticism was found in the misfortunes of the

CURRENCY AND THE TARIFF.

When he had first gone into business he had thought it well to do his own manufacturing, but he had abandoned the idea, finding it prefer able to be able to go into the open market. He took occasion to say that the worst blow that the carpet business of Philadelphia had ever received was when the high tariff was put on received was when the high faint was put on carpets, shutting out foreign goods. The result was home overproduction. Many manufactured goods have been sold in the large stores, but the loss did not fall on the stores. He did not believe in selling goods at less than cost as a mere bait, and expressed the opinion that the store which followed this practice expected to make you the less on some other article where make up the loss on some other article where the advance would not be suspected. Referring to the advance made by the Ameri-

can manufacturers in making woollens Mr. Wanamaker said: "We don't need the French longer in this work. France can go to war with England if she so desires—we would not miss

"How about England?"
"I would rather go to the Paris Exposition than to go to war with England. I am too fond of Joe Chamberlain, who is doing so much talking these days." the large stores the purchaser of large

in the large stores the purchaser of large quantities had no advantage over the buyer of a small quantity. The mail order business had not been found profitable. He considered women quite as useful as men in many places in large stores, and in some instances women employes received as high as \$5,000.

"Don't ask me about the New-York business," said Mr. Wanamaker, after speaking of the extent of his interests in Philadelphia, "for I am a Philadelphian, and Philadelphia is my first love." He went on to say that the New-York people did not stop in business hours to take a

people did not stop in business hours to take

TIFFANY STUDIOS

A choice selection of small Oriental rugs are now on exhibition and sale.

TIFFANY STUDIOS 333 to 341 Fourth Avenue

Between 24th and 25th Streets

nap, and that when they came in they bought what they wanted and went out.

In reply to a question the witness said that he believed the fixing of a gold basis for the finances of the country and the proper regulation of the tariff so that it would stay regulated would mark a step of progress in the interest of the business of the country. He also thought the trusts should be regulated.

FINE BOOKS FOR GIFTS.

THE FUNK & WAGNALLS COMPANY HAS A LOT OF NEW ONES.

A suitable Christmas present for almost any lover of books could be easily picked, it would seem, from the long list of fall publications put forth by the Funk & Wagnalls Company, at No. 30 Lafayette Place. For instance, "The Encyclopedia of Social Reform" is a voluminous work of reference not likely to grow out of date for forty years. It sweeps the entire horizon of sociology and all topics directly or indirectly allied or involved. contains the latest opinions, statistics and other information on sociology, political economy, politica science, wealth, industrial conditions and instiand on all the great problems of modern civilization. "The Cyclopedia of Practical Quota-tions" contains over thirty thousand choice quotations, embracing a broad field of subjects, with eighty-six thousand lines of concordance, every quotation being carefully selected with discrimina tion as to its pertinence to the general subject, the ominence of its author and its probable degree of usefulness. In "Curiosities of Law and Lawyers," Croake James, the author, who has had the experience of half a century's active practice of law, has collected hundreds of bright sayings, interesting facts, anecdotes about lawyers, curious legal cases and documents, and jokes be tween counsel and client or prisoner.

In "Stars of the Opera," by Mabel Wagnalls the leading opera prima donnas, Marcella Sembrich, Emma Eames, Emma Calvé, Lillian Nordica, Lilli Lehmann and Nellie Melba, are introduced through a series of personal conversations, telling the stories of their early studies and difficulties, their first successes, and their methods of work, together with many interesting incidents in their careers. "True Stories of Heroic Lives" contains thirty-nine true tales of remarkable courage and levotion, gathered from all quarters of the world and told, for the most part, by personal acquaintances of the heroes or eyewitnesses of the deeds of valor. Among the heroes are George Dewey, Leo Tolstoi, Joseph Damien, Emile Zola, Theodore Roosevelt, Abraham Lincoln, Florence Nightingale and Maximo Gomez.

The "Watch Weel" edition of Scott's Waverley novels contains 3,340 pictures, by leading fillustrators of Europe. The first two volumes of the British Empire series are now ready. They are "British India" and "British Africa." Three more will follow, the volumes giving a story of the life, resources and future prospects of the British Empire, with contributions by distinguished writers on imperial interests. The alm has been to avoid dull arrays of statistics or monotonous descriptiona. Each volume is provided with large, clear maps, delicately colored and accurately drawn from recent surveys. "The Handbook of Medical Gymnastica" contains the principles and application of Swedish

delicately colored and accurately drawn from recent surveys. "The Handbook of Medical Gymnastics" contains the principles and application of Swedish gymnastics, also treating of massage and orthopedics, with descriptions of many cases of illness nelped or cured by gymnastic treatment. It is illustrated with half-tone engravings.

For the young this firm has among others "The Christian Gentleman," consisting of bright talks to young men on practical matters of everyday life, by Louis Albert Banks, author of "Hero Tales from Sacred Story"; "My Young Man," a companion volume to "The Christian Gentleman," by the same author, and "Sermons for Boys and Girls."

In the line of verse there are "Poems by Richard Realf," containing more than one hundred and fifty lyrics, songs and sonnets. Most of them appear in type for the first time in this collection, a few only having previously appeared separately in the magazines. In fiction there is a new illustrated holiday edition of "Archibald Malmaison," by Julian Hawthorne.

READY TO TAKE OVER GLASS PLANTS.

SYNDICATE'S OPTIONS EXPIRE ON JANUARY 1-ITS CAPITAL \$12,000,000.

It was learned last night that the syndicate which two or three months ago secured options on the principal plants of the green glass manufacturers of this country is practically ready to take over the plants. Auditors for the syndicate have been at work for the last three or four weeks, and have had less discouragement than they expected, it is said, in getting at the true earning capacity and profits of the concerns going into the trust. The capital of the new central company will be \$12, 000,000, and the syndicate's options on the différent plants which have signified a desire to enter the ombination expire on January 1 next. The at-orneys in charge of affairs are Sullivan & Crom-ell, of No. 45 Wall-st., but no information could sobtained at their office yesterday with reference the progress the syndicate is making, or who is officers of the trust are likely to be.

the progress the syndicate is making, or who the officers of the trust are likely to be.

A well known glass manufacturer, whose plant has been offered to the syndicate at a round price, said yesterday: "I have gone into the combination because there is every indication that the ruinous rate cutting which has disturbed trade in the last ten years will be done away with to a large extent. Of course, new concerns will spring up and prices will be cut by them in order to get a share of business, but the practical result will be that the trust will maintain rates at a reasonable and steady standard."

CUMBERLAND NAIL AND IRON PLANT SOLD

PHILADELPHIA PARTIES MAY RUN THE LARGE WORKS AT BRIDGETON, N. J.

of the Cumberland Neil and Iron Company was sold this afternoon at master's sale by George Hampton, master, on complaint of Hyatt W. Miller. It was bid in by Frank M. Riley, trustee for the mortgage bondholders, for \$75,000. The plan has been closed down, the firm having made an assignment a couple of years ago. There is now a assignment a couple of years ago. There is now a fair prospect of its being again put in operation by parties in Philadelphia. The plant consists of several hundred acres of land, two big rolling and puddling mills, a big gas pipe mill and two large mailing mills, with the necessary machinery, and smith shops and powerful engines. The concern manufactured cut nails from fine three penny to huge seven inch cut spikes, and gas pipes from one-eighth to four inches sizes. It employs five hundred hands.

PROGRESS IN PIANO MAKING.

That great progress has been made of late years in the art of plane construction will be evident to any one who examines the new Waters Upright and Baby Grand planes. They are sweet in tone and In the large stock of attractive in appearance. cianos now on exhibition at the Waters warercoms. No. 134 Fifth-ave., there are some new styles in No. 138 Fittenave, there are the planes of fancy figured wood cases that make the planes of only a few years ago seem almost antiquated by comparison. These handsome cases somehow make one expect that a pleasing tone will respond when the keys are touched, and one is not disappointed. The tone of the Waters planes has depth and rich-

Intending piano purchasers justly have confidence in dealing with an old established and trustworthy house like Horace Waters & Co., that has been well and favorably known to three generations of New-Verkers.

IRON AND COAL PROPERTIES SOLD.

Contracts were entered into and signed at 10:30 'clock yesterday morning which convey valuable and extensive coal and iron properties into new hands. Fred C. Dunn, of Chicago, who has been staying at the Waldorf-Astoria for several weeks, carried through the negotiations.

The properties comprised in the deal are the Woodstock Iron Company, consisting of two well equipped and modern blast furnaces; 46,000 acres of iron and coal lands; the adjacent lands of the of iron and coal lands; the adjacent lands of the Gurnee Land Company, 20,000 acres; furnaces, etc., at Anniston, Ala., and the Ætna Coal Company's plant of coke ovens, 18,000 acres of coal lands, etc., in Tennessee. The consideration for the combined properties is said to be more than \$1,000,000. Mr. Dunn has under way plans for the consolidation of these properties with many other iron and coal plants of the South, and when the consolidation is effected the new company will control one of the most extensive pig iron producing plants in the country.

of the most extensive pig from producing plants in the country.

The foregoing announcement was made by J. M. Billups, Jr., of No. 129 Broadway. He said he could not give the personnel of the new company, as it might affect the consummation of further plans contemplated. When asked if H. C. Frick, of the Carnegie Steel Company, was interested in the new company, Mr. Billups said: "Mr. Frick is not in any way interested. The company consists exclusively of New-York, Chicago and Southern men."

men."
Mr. Dunn left the city yesterday afternoon for Chicago.

DEATH OF A GREAT-GREAT-GRANDMOTHER. Columbia, S. C., Dec. 9 (Special). By the death of Mrs. Elizabeth Miller, at Bennettsville, a re-markable family circle has been broken. She was the daughter of London Harwell, who at the age of fourteen joined Marion's Brigade and served as a faithful soldier under that general until the close faithful soldier under that general until the close of the Revolutionary War. Mrs. Miller was born October 3, 1813. Her oldest daughter married Judge Joseph H. Hudson, now living in South Carolina; his eldest daughter married J. L. Jordan; his eldest daughter married S. C. West, and his eldest daughter, now three years old. Annie Norine West daughter, now three years old. Annie Norine West is consequently the great?great-granddaughter is consequently the great?great-granddaughter of Mrs. Miller. All were living until the death of Mrs. Miller yesterday, and at a family reunion held two weeks ago the five generations were present.

the **Bolidays**

The largest and most complete erbibit of choice

China and Glass

fifth Avenue and 30th St.



It's seen everywhere. stands for style, fit and finish of high grade Custom Clothing. Special sale of black vicuna thibet for Prince Albert coat and vest, silk lined and faced throughout, with an English check or striped trousering, suit to order \$29.00. Full dress or Tuxedo, silk lined throughout, \$30.00. Cambridge gray overcoating, to order, \$18.00. Clothes to suit or

Samples, Fashion Booklet, free.

ARNHEIM

Broadway & 9th Street.

A. Jaeckel & Co.,

FURRIERS,

Broadtail, Persian Lamb, Alaska Sealskin-Coats, Capes, Wraps, Evening Garments, Long Cloth Paletots, to-

FURS of all descriptions, including Russian and Hudson Bay Sables, Silver Fox, Chinchilla,

> Exclusive Novelties Holiday Goods.

37 Union Square,

Between 16th and 17th Sts.

QUESTIONING MISS MELANDO.

THE YOUNG WOMAN TAKEN TO THE DIS-TRICT ATTORNEY'S OFFICE-EXPERT TESTIMONY TO BE CONTINUED.

Assistant District Attorney Osborna spent half an hour questioning Mamie Melando, the young woman from Jersey City who was arrested on Friday in Suffern, N. Y., as a witness in the Molineux case. Miss Melando spent Friday night in the House of Detention, and yesterday morning District Attorney Gardiner and Assistant District Attorney Collins plied the girl with ques-tions. Later Mr. Osoorne took her in hand. He refused to tell what Miss Melando had offered to

After the consultation with Mr. Osborne Miss Melando was taken back to the House of Deten-

Mr. Osborne stated that the expert, Kinsley, would go on the stand to-morrow and Tuesday and would go over all the handwriting in the case, He would go into the matter of handwriting ex-haustively. He did not think that Cornish would be called before Wednesday, if he was called then.

H. C. Kutnow, the Kutnow Powder man, was at
the District Attorney's office to see Mr. Osborne. and on being told the latter was not coming down he went away. Contrary to all expectations, Assistant District Attorney Osborne did reach the office of the District Attorney at 2:30 o'clock in the afternoon. He was asked about the Melando woman and how she was lured into this State. Mr. Osborne was in rather a cheerful mood, and with a wide sweep of his hand said:

we got her all right. It is just like this: We carried out the plan of the man who holds up the little glass ball and asks the public to keep their eyes on it while his friends go through the crowd. Oh, it was well done, and the police and the detective service merit great credit and many encomiums for their clever work." thereat began to eulogize the District Attorney's office and the police force, and was profuse with his acknowledgments of the services of the detectives.

his acknowledgments of the services of the detectives.

Again he was asked how it was that the giri was captured, and he said:

"As I said before, it was like the man with the little glass ball. We got the police, or, rather, the Chief of Police of Jersey City to send out for the woman. Detectives were sent out looking for her. Every one was asking for her. In the mean time our detectives had located her in a certain road-house. She came to know the detectives, though she did not know they were detectives. She in a burst of confidence told the detectives—and the detectives are nice looking, gentlemanly fellows—that the police in New-York wanted her. The detectives suggested to her how she could avoid these minions of the law in this city. Then she fell an easy victim into the trap.

"Yes, it was like the man with the little glass ball. The man with the little glass oall was at the inquest, too. Everybody was looking at Cornish, and Molineux was drawn into the trap."

THE DISCOVERY OF GUGGENHEIMER.

AN OBSCURE SOUTHERN PAPER FINDS IN HIM STRONG VICE-PRESIDENTIAL TIMBER.

Randolph Guggenheimer, president of the Municipal Council, has suddenly shot athwart the po-litical sky as a meteoric candidate for the nomination for Vice-President on the Democratic ticket next year. Unknown to the troubled and tolling people of this great city. Mr. Guggenheimer walked among them as the one most fit for this honor. It was left to an obscure paper, printed in a remote Southern city to discover Mr. Guggenhelmer's latent possibilities and parade him as the choice of the people for the nomination. The announcement came like a bolt out of a clear sky, and dazed and surprised as the people of New-York are they cannot fall to mingle self-reproach with surprise for not discovering Mr. Guggenheimer

The genial and suave President of the Municipal Council has done many things that commend him for the honor. He has always been a faithful fol-lower of Mr. Croker. He has worked for the party lower of Mr. Croker. He has worked for the party and has been liberal in his campaign donations, but in this harmony there is a discordant note. It is recalled that Mr. Guggenheimer has a home at Long Branch that is somewhat more paintful than the simple log cabin of Democratic tradition. He has always been a lavish entertainer and prodigal host. He has given dinners in this city that cost more than the dollar dinners of the Bryan Democracy. Indeed, some newspapers printed columns about these dinners and declared that one, at least, was the most costly dinner ever given in the city. Therefore, the politicians are compelled to weigh one against the other Mr. Guggenheimer's sterling fidelity to Democratic chieftains and his rich dinners. The great public anxiously awaits the verdict.



3,000 to 4,000 clerks and half a thousand delivery wagons working as if they were but one piece of machinery--so that when the Xmas rush comes we may be able to rise to the occasion and give our patrons satisfactory service. We are equipped for the work better than ever---with stocks of all sorts of Holiday Goods far beyond any other New York showing, with every possible thing that could cause disappointments carefully guarded against AND WITH PRICES THAT, QUALITY CONSIDERED, HAVE NO EQUAL. May we expect a fair share of your patronage?

The stores will be crowded from now on—your personal safety must not be overlooked—and was not lost sight of when this store was built.

The Big Store Is Fireproof, being the only large store in New York enjoying this distinction. On all Purchases of \$5, or more, WE PREPAY FREIGHT To Any Railroad Station Within the Following States:

Massachusetts,

New Hampshire, Rhode Island, Pennsylvania,

Vermont, Connecticut, and New Jersey.

But Two Weeks to Xmas. But Two Weeks to Xmas. But Two Weeks to Xmas. But Two Weeks to Xmas

Ladies' Jackets at \$9.75.



mode and gray; also Black Jackets, of Ker-sey, Cheviot, Persian Cloth, Peb ble Weave and rough assortment comprises more than 2,500

of the best workmanship, with Skinner's and Givernaud's taffeta and satin linings. Every style, in every size and color or black. Tables upon tables filled with these jackets, and the price

But Two Wooks to Xmas.

Umbrellas.

mark, and it is certainly

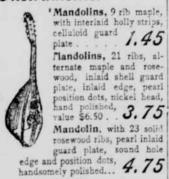


prising the lowpriced, article

to the finest novelties obtainable in foreign and domestic markets. Every umbrella fully sustains the well-known motto of The Big Store, "Better Goods for the Same Money, or the Same Goods for Less Money than Elsewhere."

To-morrow's special offering consists of a lot of 400 Umbrellas, all silk serge and Union taffeta silk in the popular 26 and 28 inch sizes, close rolling, cases and tas-sels, a choice assortment of han-dles for men and women, including such goods as 7-inch pearl with silver overlay, tinted horns with sterling cap, ebony, fine
Dresden, pearl and ivory hooks
and natural woods, plain and sterling mounted; values ranging from \$3 to \$4; here to-morrow, choice at . . . 2.00

But Two Weeks to Xmas. Musical Instruments.



Violin Outfits, ail complete with violin, bow, rosin, strings and case, at prices ranging 2.50 Honer Harmonicas, 25c 15c

Metalaphones, 12-key, with instruction book and 2 25c Umbrella Music 39c Stands, japanned 39c Columbia Zither, No.

2; has 31 strings, key of C, 4 Groups of Chords; ebony finish; list price \$3.75, 1.58 Crank Music Boxes at 25c, 45c, 75c, 95c

We have a complete stock of Violins, Banjos, Guitars and Man-dolins, also Olympia, Round-Disc American-made Music

Household Goods

Make very good Xmas gifts, particularly for people to whom money IS an object. Everybody can't afford luxuries—and there is just as much, if not more, pleasure in giving or receiving something useful than there possibly can be in a mere trinket.

If you love her you are constantly thinking of her comfort and happiness. Why not make her comfortable and happy by presenting her with one of our pretty Eiderdown Robes? Quality considered, they're very cheap. Here are a few quotations: Let us suggest a few good things:

Bissell's Carpet Sweeper,"The dumping pan, best qual-ity brush, warranted. . . 1.70 Crumb Brush and Tray, nicely decorated in assorted 19c



nets made of hard wood, in oak finish and highly polished, japanned iron shoe rests, the \$1.65 1 20 1.20 Sabatier Knives of best French

Roasting Pans, double size, 12x17. 32c Gas Radiators, strongly made, 4 large Russia iron tubes, double burners in bronze 1.90 Drums for Oil or Gas' Heating Stoves, can be used on most any kind of stove; give large 30c amount of heat. . .

Cooking Stoves,"Our Navy," excellent cooker and baker, strong struc heav



plex grate, large fire 9.00 Crown Raisin Seeders, take stones out of raisins perfectly, strong and durable, regularly 50c., special at. 19c

Rugs. We are selling many. many beautiful Rugs for holiday gifts, and we admire the good sense of the people who buy them. One cannot have too Rugs, and they make splendid showing, compared with their moderate cost. Why not buy her a rug ?

Wilton Rugs, handsome Oriental styles and colorings, 9x12 feet, value 28.50 8 tt. 3 in. x 10 ft. 6 in.. value \$32.50 ... **25.00** Axminster Rugs, the kind that wears well, 9x12 feet, 18.75 8 ft. 3 in. x 10 ft. 6 in., value \$20.00, at. 14.75 36 inches by 72 inches, value \$3.75, at . . 2.95 27 inches x 63 inches, 1.95 John Bromley & Sons'

9x12 feet, value 19.25 \$25.00, at 19.25 71/2x101/2 feet, value 13.50 \$20.00, at 6x9 feet, value \$15.00, 9.00 Ingrain Art Rugs, at about onehalf the usual selling prices: 2x3 yards, value 2.50 1.80

Smyrna Rugs, all-wool pile,

3x3 yards, value 3.50 2.70 3x3 1/2 yards, value 4.50 3.15 3x4 yards, value 5.00 3.60 3x5 yards, value 6.00 4.50 Imperial Axminster Rugs, carpet sizes only, copies of fine Oriental Rugs: 8 ft. 3 in. by 10 ft. 6 in. 35.00

21/2x3 yards, value 3.00 2.25

1.000 Hassocks, made from Brussels, Velvet and Axminster carpets and thoroughly weil made; value 50c. each, to-mor- 25c row at half price

Eiderdown Robes.



Robes, in with applica: collar and 5.00 Regular \$12.75 Elderdown Robes, in plain ripple, with elaborate applique trim-We also offer Special for to-mor

Fascinators, in white or 12c Black Sateen Skirts, of a good quality, with domet flannel lin-ings, umbrella flounce, trimmed with corded or tucked ruffles, worth from \$1.00 to \$1.25; 79c

But Two Wooks to Xmas.

Toilet Articles, Perfumes, &c. Celluloid Comb, Brush and Mirror, in a box, worth \$1.75; here at

Atomizer and Puff Box, in a fancy lined box, at . Infants' Comb and Brush Sets of Ebony, silver mounted, per set

98c



Sterling Silver Mounted Whisk 49c Pinaud's Violette 1.10 Reine, per bottle. . . Pinaud's Carnation Pink Set -perfume powder and 3.00 soap, in a fancy box... Bradley's Woodland 75c

But Two Wocks to Xmas. Thousands of Pieces of Furs,



than reqular value, offered

elsewhere at regular prices. Large cash purchases from manufacturers pressed for ready money made this sale possible. Scarfs at \$2.90, \$3.90, \$5.00 and \$7.50 which should sell at \$5.00 to \$12.50. Muffs at \$1.90, \$2.90, \$5.00

and \$10.00 which should sell for \$3.50 to \$20.00. 100 Sable Fox Animal Scarfs, full length, head, paws and large tall, value \$14.00, at

In the Upholstery Department

you'll find some very special values this week: Table Covers in profusion at prices that court your patronage:

1 yard square. 39e, 69e and 1.10 11/2 yds.square 69e, 7. 25 and 2. 75 2 yds. square. 1. 25, 2. 50 and 3. 25 2x2 1/2 yds. 1. 75, 3.00 and 4.25 2x3 yds... 2.25, 3.90 and 5.25 150 Odd Pairs Lace Curtains, almost every imaginable style

only a few pairs of any one de-sign, and for that reason only offered also for Monday Half Price, Regular \$1.50 Notti Lace Curtains, per Nottingham 95c \$3.50 Nottingham Regular posses Lace Curtains, per 2.40 Regular Regular \$5.00 Nottingham Lace Curtains, per 3.35 Regular \$4.00 Irish Point Lace Curtains, per 2.95

Curtains, per 4.65 Regular \$9.25 Irish Point Lace Curtains, per 7.40 pair. . Real Renaissance Lace Cur-

tains, one to five pair lots, at below import cost; prices range Portione Prices

Deeply Cut. \$3.75 Bagdad Portieres, per pair, reduced 2.95 \$6.50 Armure Portieres, per pair, reduced 4.75 \$10.00 Silk-Finish Portieres, per pair, reduced 6.25 Regular \$16.50 Irish Point Lace Curtains, per 12.25

per pair, reduced 13.75 69c But Two Wooks to Xmas. A Sale of Ladies

\$18.00 All-Silk Portieres,



from our regular above chev-Broadstandard bearers of the

450 Suits,

made in styles such as you would order to be made up double-breasted, single-breasted, fly front, tight-fitting single or double-breasted jackets and habit, demi-habit or plaited back skirts, also some tunic effects. All the shades of gray, black, blue, brown, mode, Oxford, wine, royal and many fancy weaves are represented in this sale.

cent. less But Two Weeks to Xmas.

the quali- Why Not Have Your Picture Taken The Platinotype, our finest cabinet photograph, size 4 x 6, on Melton mounts 7 x 9 inches, cannot be duplicated elsewhere under

\$12.00 per dozen, you 6.00 (See samples in the Photo Gallery on the 7th Floor.) Portrait Frames should be

selected as early as possible, as the best we have in stock are being bought up rapidly. They are all very reasonable in price. Deliveries made to any address, at any agreed time.